

Our Change Management Practitioner Conversion course is for anyone who has completed their Foundation certificate and wants to become a Change Management Practitioner.



We will cover some additional practitioner content in the morning and then spend the rest of the day preparing you for your Change Management Practitioner exam by working through practice papers and establishing a best practice approach to the exam.

## Course Objectives

Attending our Change Management Practitioner Conversion course will give you the confidence to:

- Take and pass the APMG Change Management Practitioner Exam
- Lead a [Change Management](#) team

## Change Management Practitioner Exam

This Silicon Beach Training course prepares delegates to sit the APMG Change Management Practitioner Exam on the second day of the course.

The Practitioner paper is a three hour open book examination consisting of four questions. The pass mark is 40 (50%).

If you haven't yet taken the exam, it's worth coming on our full [Change Management Practitioner Training](#), or if you think the Foundation qualification itself is enough, our [Change Management Foundation Training](#) is ideal.

Take the risk out of training with our Change Management Exam Guarantee. If you don't pass your exam you can re-sit the training for free. Your exam retakes are charged at cost price. You must retake the training within 6 months of your original course. You must be familiar with the [APMG-International Terms and Conditions of Certification](#).

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## Change Management Training at Silicon Beach

### **Focusing on the Individual and Change**

#### **Coaching to Delivery Change**

- Facilitating change using the GROW model
- Adapting communication to learning styles
- Managing change in ourselves and others

#### **Team Dynamics for Successful Change**

#### **Facilitating Teams Through Change**

- How using facilitation and action learning sets can help teams through change
- Understanding the three needs of teams
- The role of the leader in the team during change

#### **Assessing Organisational Change Readiness**

#### **Recognising Success and Failure**

- Understanding why change fails
- Checking for change readiness
- Implementing lessons learned
- How to ensure that change is sustainable
- Employing a four-step process model

#### **Leading Change**

#### **Identifying and Engaging Stakeholders**

- Deploying SIMSCom: stakeholder identification, mapping, strategy, communication and management
- Constructing an effective AIDA[S] framework for stakeholders: attention, interest, desire and action

#### **Exam Guidelines**

- Time Management
- Types of questions
- Using the answer booklet

## Use of Guides and Supporting Literature

- Marketing up
- Highlighting
- Sample questions finding the answers

## Sample Exam Papers

Our Change Management Practitioner Conversion course is for anyone who has completed their Foundation certificate and wants to become a certified Change Management Practitioner.

Train in a small group with an experience Change Manager and learn how to manage smooth, effective change in your organisation.